

Lesson Plan

Name of the Assistant/ Associate Professor.....Suresh Kumar

Class and Section:.....B.com 2nd 4th

Subject:.....Business Regulatory framework - II

Week	Date	Topics
1	7 Jan 11	Nature, Partnership firms
	13 Jan 18	Partnership, Duties & Rights of Partners
	20 Jan 25	Relations of partners to third parties
	28 Jan 25	position of minors in partnership
	27 Jan	firms. Registration of firm
	31 Jan	Dissolution of firm
2	3 Feb to 8 Feb	Negotiable Instrument an
	10 Feb to 15	Introduction (class test)
	10 Feb to 15	Promiss notes, Bills of exchange, cheques
	17 Feb to 22	Parties to negotiable Instruments
	24 Feb to 28	and Discharge
3	3 Mar to 8	Discharge of parties from liability
	17 Mar to 22	Presenting of negotiable
	24 Mar to 29	Instruments Negotiation
4	1 April 5	Sales of goods act - Introduction
	7 April 12	Formation
	7 April 12	of contract of sale of goods, condition
	14 April 19	and Warranties, transfer of property (class test)
	21 April 26	Ownership, Performance of contract
	28 April	delivery and Payment, Right of unpaid
	30	seller of goods of a Branch contract
5		RT Act -
	1 May 5	features, rights and importance

Suresh

Lesson Plan

Name of the Assistant/ Associate Professor..... Suresh Kumar
 Class and Section:..... B.com IInd 4th
 Subject:..... Corporate Accounting

Week	Date	Topics
1	7 Jan 11	International Reconstruction
	13 Jan 18	External Reconstruction nature
	20 Jan 25	at merger and purchase
	20 Jan 25	International Reconstruction
	27 Jan 31	Practical Question
2	3 Feb 8	External Reconstruction Practical
	10 Feb 15	Question
	10 Feb 15	Liquidation at company (class test)
	17 Feb 22	financial reporting of for
	24 Feb 28	financial institutions
3	3 Mar 8	Liquidation of company practical
		Question
	17 Mar 22	financial Reporting practical Que
	24 Mar 29	final Accounts at Banking companies.
4	1 Apr 5	Final Account Balance sheet
	7 Apr 12	Performa Practical Question
	7 Apr 12	Accounts at holding
	14 Apr 19	companies (class test)
	21 Apr 26	Accounts of holding company
	28 Apr 30	practical Question.
5		final Account Revision
	1 May 5	Test and Revision of Holding company.

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Lesson Plan

Name of the Assistant/ Associate Professor.....

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Class and Section:.....

B.Com and Sem-Ist

Subject:.....

Secretarial practices.....

Week	Date	Topics
1	7 Jan 11	Secretary Meaning, definition
	13 Jan 18	functions, duties, responsibilities
	20 Jan 25	power, appointment procedure
	20 Jan 25	qualification and disqualification
	27 Jan 31	of secretary.
2	3 Feb 8	position and removal of secretary.
	10 Feb 15	Duties of secretary, regarding formation
	10 Feb 15	M/A and A/A and their function (classmate)
	17 Feb 22	Duties of secretary regarding issue
	24 Feb 28	of share certificate.
3	3 Mar 8	Share warrant and
	17 Mar 22	share stock
	24 Mar 29	Calls in arrears, forfeiture and re-issue of share.
4	1 Apr 5	transfer and transmission of share
	7 Apr 12	of company
	7 Apr 12	Duties of secretary
	14 Apr 19	Regarding Meeting, requisites
	21 Apr 26	of valid meeting (classmate)
	28 Apr 30	secretarial duties regarding meeting
5	1 May 5	Meeting of board of director

Surush

Lesson Plan

Name of the Assistant/ Associate Professor: Suresh Kumar
 Class and Section: B.Com. 3rd Sem. 6th
 Subject: International Marketing

Week	Date	Topics
1	7 Jan 11	Nature and concept Domestic
	13 Jan to 18	International Marketing opportunities
	20 Jan to 25	and challenges marketing in
	20 Jan to 25	International environment foreign
	27 Jan to	market selection and entry modes
	31 Jan	
2	3 Feb to 8 Feb	International product life cycle research
		and information product design and
	10 Feb to 15 Feb	packing pricing process and method
	10 Feb to 15 Feb	International price quotations
		and payment Terms (class test)
	17 Feb to 22 Feb	channel structures and selection
3	24 Feb to 28	decisions Managing and selection appointment
	3 March to 8	foreign sales agents Basic
		exposits produce and down
	17 March to 22	Methods of International product
	24 Mar to 29	Methods of decision Making
4	1 Apr 5	Promotion challenges in
	7 Apr 12	International
	14 Apr 19	diversity and Media (class test)
	21 Apr 26	strategy
	28 Apr 30	web Marketing Organising
5		Trade
	1 May 5	fairs and exhibitions

Suresh